

CURRICULUM VITAE

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Objective:

A professional with extensive experience in IT, network administration, ERP and Telecommunication, seeking a challenging job to stretch his capabilities implementing and improving the different IT and Telecom requirements.

Work Experience:

February 2015 – December 2016 Production facility process and IT Manager, Egybel International

Egybel is one of the **biggest** companies in Egypt for manufacturing aluminum windows, doors and curtain walls

Scope of work:

- 1- Manage the factory with a special focus on process improvement
- 2- Directly manage the contracts department
- 3- Directly manage the IT department

Achievements

- Increase production from 4000 sq. meters/month to 9500 sq. meters/month
- Increase revenue by 100% in one year
- Reduce production cost from 225 LE/sq. meter to 125 LE/sq. meter
- IT procurement process rebuild, producing a total OPEX saving of 25% YTD
- IT improved performance and increased system uptime
- Provide Remote system accessibility to 100% of Egybel staff

March 2014- January 2015 I.T. Manager, Egybel International

Scope of work

Manage the IT operations, leading a team of 4 IT engineers

Achievements

- 1- Manage the installation of the company's ERP system (Microsoft Dynamix axapta)
- 2- Upgrading all existing applications to the latest versions with zero down time
- 3- Upgrading the Automation Plan for both the HQ and the factory.
- 4- Manage the telephony migration from PBX to IP telephony.

January 2010- February 2014 General Manager, MECN Middle East Computer & Networks,

The MECN Company was established in 1997, merchandising IT products. In 2010, the company expanded its business to include network, telecommunication and home automation.

Scope of work

- 1- Over all company management including budgeting, building strategic plans, marketing plans and sales plans
- 2- Provide direct people management to the company's staff
- 3- Business Development
- 4- Managing sales team.
- 5- Responsible of all the sales to all the products of the company.

Achievements

- Successfully accepted as a "Cisco select partner"
- Successfully accepted as an "authorized Intel reseller"
- Successfully accepted as an "Approved reseller for Dell computers"

May 1997-December 2009

IT & Telecommunication Manager, ERC (Egyptian Resorts Company)

ERC is the owner of the biggest touristic project in the World, building a full touristic city in Sahl Hashish, Hurghada over an area of 32,000,000 square meters, including 200 hotels, marina, sunken city and two golf courses

Scope of work

1. Full ownership of the design, procurement and implementation of the IT infra-structure, IP TV, mobile telephony of the full project
2. Full ownership of the designing procurement and implementation of the triple play system for all the hotels/premises at the city
3. Supervising and implementing of Web Marshal (Internet content filtering), Cisco ASA firewall and VPN.
4. Plan and implement the Automation of the project including hardware, software and training courses

Achievements

- Close the mobile coverage deal with the three mobile operators ensuring free coverage as well as an annualized revenue of 1 MEGP and a total guaranteed revenue of 10 Million EGP over the full contract term
- 232 KLE savings through improving the existing office solutions deal with Xerox Egypt
- Fully insource the telephony and IT teams, moving the team from a cost center to a revenue stream

May 1995 – April 1997

Head of Engineering and automation, Bechtel Overseas Inc.

Scope of work

Manage the hardware and software development teams for El Daba'a nuclear power plant

Achievements

- Develop a system using MS Access for handling the project administration data (Log and Phone directory Programs).
- Develop a system using MS Access to compare Engineering Data files.
- Develop a system using MS Access to back up the administration databases.
- Prepare tenders for engineering work items to the subcontractors

April 1992 – May 1995,

Database Administrator for Manufacturing Department, General Dynamics Services Company, American Military Services

Scope of work and achievements

1. Maintaining full track of all the manufacturing tools database up to date
2. Preparing Query Reports for Make/Buy department
3. Training the Egyptian Tank Plant engineers on the modules to input the operation sheets on NCR Tower System
4. Coordinating the Program Control Dept. in producing Program Status Report, Station Analysis Reports and other critical reports
5. Assisting the Material Control Manager for the Egyptian Tank Plant in all analysis reports to match with GDSC systems and files
6. Assisting the Quality Control Manager for the Egyptian Tank Plant in Controlling the MRB (Material Review Board) and producing its reports

December 1989 - April 1992,

Programmer, CANDU Project, Bechtel Overseas Inc.

Duties and Responsibilities were:

1. Setting up a Program Control System consolidating all data pertaining to foreign manufacturers of Steam Turbines, HX and Boilers.
2. Responsible for the electronic mail system linking Bechtel Egypt with Bechtel's H.Q. in San Francisco
3. Procuring hardware and computer peripherals
4. Supervising the technical data collection normalization, inputting and consolidated print out for the Generic Fossil Plant Program
5. Setting up a program to automate the comparison between the local manufacturers M/C list and the foreign manufacturers concerning the M/C Specs

6. Participating in creating ELOM (Egyptian Localization Model), a program written on Lotus 123 macros to prepare the data for linear programming model, building production, phasing selection constraints and objective function
7. supporting all software utilized by the **CANDU** Project to include installation, preparation of data forms, training and follow up with the computer vendors in order to achieve a smooth operation

October 1987 – November 1989, Training Manager, METRA Computers, Computer Distributors & Training Company

Duties and responsibilities were to program, prepare subjects, materials and time schedule for trainers and conduct training courses. Supervising on the preparation of Demos and offers for software programs.

Education

B.Sc. in Mechanical Engineering, Production Department, Cairo University, June 1987.

Grade: Good (73.7%)

Graduation Project: “Basic and Fortran programs in operation research and management serving the following CPM analysis, transportation analysis, regression analysis , linear programming and queuing systems...etc”, grade: excellent

Skills:

Computer Skills: Highly experienced in Network Administration and Technical Support (Windows 2010, Windows 2012 server, Lotus Notes and MS Exchange 2013) and computer software, programming with Access.

Software Utilized: MS Exchange, Ms Access, Excel, Word, Primavera, Power Point, Photoshop, Swishmax, Dreamweaver.

Training skills: Condensed experience as a trainer. Trained others of the following software; MS Word, MS Excel, MS Access, Internet, Network.

Certifications: Cisco certified smb Technical Certificates

Languages: fluent in English

Arabic (mother tongue)

References

Available upon request.